

**WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
HEALTH & WELFARE TRUST FUND**

SECOND QUARTER 2016

ADMINISTRATIVE MANAGER'S REPORT

SECOND QUARTER 2016
CONTRIBUTIONS AND EXPENSES

PLAN C

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
ADAMS BURCH	\$ 4.28	28,753.22	60	\$ 123,064
COBRA			0	\$ -
SELF PAY			0	\$ -
TOTAL INCOME		28,753.22	60	\$ 123,064

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
DENTAL	\$ 27.57	\$ 4,990	\$ 0.174	
DISABILITY		\$ 285	\$ 0.010	
LIFE/AD&D-ING	\$ 0.209	\$ 190	\$ 0.007	\$0.179 LIFE / \$0.03 AD&D
OPTICAL GVS/FULLY INSURED	\$ 3.10	\$ 580	\$ 0.020	
OC HMO	\$ 754.36	\$ 139,556	\$ 4.854	
SUB TOTAL		\$ 145,601	\$ 5.065	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 21.32	\$ 3,521	\$ 0.122	
ADMINISTRATION HIPAA	\$ 0.21	\$ 35	\$ 0.001	
MISCELLANEOUS		\$ 12,717	\$ 0.442	
SUB TOTAL		\$ 16,273	\$ 0.565	

TOTAL EXPENSES		\$ 161,874	\$ 5.630	
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SURPLUS (DEFICIT)		\$ (38,810)		
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AVG. HOURLY INCOME		\$ 4.28		
AVG. HOURLY EXPENSE		\$ 5.63		
SURPLUS (DEFICIT)		\$ (1.35)		

SECOND QUARTER 2016 CONTRIBUTIONS AND EXPENSES

PLAN E

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
EIGHT O'CLOCK COFFEE	\$ 6.24	27,603.00	59	\$ 172,243
GIANT RECYCLING	\$ 6.24	9,539.50	18	\$ 59,526
GIANT WAREHOUSE ¹	\$ 6.55	118,660.85	247	\$ 751,496
UNION LOCAL 730 ¹	\$ 6.55	1,392.00	3	\$ 8,820
WASHINGTON FOOD ²	\$ 6.24	0.00	0	\$ -
COBRA			1	\$ 1,168
SELF PAY			3	\$ 815
RETIREE SELF PAY			41	\$ 100,639
TOTAL INCOME		157,195.35	372	\$ 1,094,707

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
CIGNA OONSP	19%	\$ 37,231	\$ 0.237	
CIGNA HEALTH CARE	\$ 25.49	\$ 26,230	\$ 0.167	
DENTAL	\$ 30.93	\$ 31,178	\$ 0.198	
DISABILITY		\$ 31,879	\$ 0.203	
DRUG	\$ 0.80	\$ 321,457	\$ 2.045	
LIFE/AD&D-ING	\$ 0.209	\$ 9,480	\$ 0.060	\$0.179 LIFE / \$0.03 AD&D
MEDICAL		\$ 827,116	\$ 5.262	
OPTICAL GVS/FULLY INSURED	\$ 3.10	\$ 617	\$ 0.004	
OPTICAL GVS/FULLY INSURED	\$ 6.23	\$ 5,289	\$ 0.034	
RETIREE DRUG		\$ 492,030	\$ 3.130	
RETIREE HMO	\$1200.34/\$2336.02	\$ 197,676	\$ 1.258	
SUB TOTAL		\$ 1,980,183	\$ 12.598	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 21.32	\$ 21,828	\$ 0.139	
ADMIN-RETIREE HMO	\$ 6.44	\$ 792	\$ 0.005	
ADMIN-RETIREE RX	\$ 2.14	\$ 2,452	\$ 0.016	
ADMINISTRATION HIPAA	\$ 0.21	\$ 242	\$ 0.002	
MISCELLANEOUS		\$ 78,838	\$ 0.502	
SUB TOTAL		\$ 104,152	\$ 0.664	

TOTAL EXPENSES	\$ 2,084,335	\$ 13.26
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SURPLUS (DEFICIT)	\$ (989,628)
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AVG. HOURLY INCOME	\$ 6.96
AVG. HOURLY EXPENSE	\$ 13.26
SURPLUS (DEFICIT)	\$ (6.30)

¹ Rate increase as of 06/01/16

² No hours reported due to shutdown of company while relocating

SECOND QUARTER 2016 MISCELLANEOUS EXPENSES

ALL PLANS

MISCELLANEOUS EXPENSES	AMOUNT
ACTUARY	\$ 2,000
AMERICAN CORE REALTY INVESTMENT MANAGER FEES	\$ 2,064
ANNUAL AUDIT FEES	\$ 13,302
CHARTWELL INVESTMENT MANAGER FEES	\$ 2,009
CONFERENCE	\$ (626)
CONSULTING	\$ 15,763
INVESTMENT PERFORMANCE SERVICES	\$ 5,625
LEGAL	\$ 41,690
MEETING	\$ 2,284
PNC FEES	\$ 1,907
POSTAGE	\$ 186
PRINTING	\$ 2,320
WEDGE CAPITAL INVESTMENT MANAGER FEES	\$ 3,031
TOTAL	\$ 91,555

Miscellaneous charges are assigned by plan on a pro-rated basis, based on participant counts.

2016
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 117,172	\$ 123,064	\$ -	\$ -	\$ 240,236
COBRA	\$ -	\$ -	\$ -	\$ -	\$ -
SELF PAY	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL INCOME	\$ 117,172	\$ 123,064	\$ -	\$ -	\$ 240,236
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BENEFIT EXPENSES					
DENTAL	\$ 5,017	\$ 4,990	\$ -	\$ -	\$ 10,007
DISABILITY	\$ -	\$ 285	\$ -	\$ -	\$ 285
LIFE/AD&D	\$ 191	\$ 190	\$ -	\$ -	\$ 381
OPTICAL	\$ 594	\$ 580	\$ -	\$ -	\$ 1,174
OC HMO	\$ 144,838	\$ 139,556	\$ -	\$ -	\$ 284,394
SUBTOTAL	\$ 150,640	\$ 145,601	\$ -	\$ -	\$ 296,241

OPERATING EXPENSES					
ADMINISTRATION	\$ 3,515	\$ 3,556	\$ -	\$ -	\$ 7,071
MISCELLANEOUS	\$ 12,388	\$ 12,717	\$ -	\$ -	\$ 25,105
SUBTOTAL	\$ 15,903	\$ 16,273	\$ -	\$ -	\$ 32,176

TOTAL EXPENSE	\$ 166,543	\$ 161,874	\$ -	\$ -	\$ 328,417
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SURPLUS (DEFICIT)	\$ (49,371)	\$ (38,810)	\$ -	\$ -	\$ (88,181)
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	AVERAGE				
AVG HOURLY INCOME	\$ 4.28	\$ 4.28	\$ -	\$ -	\$ 4.28
AVG HOURLY EXPENSE	\$ 6.08	\$ 5.63	\$ -	\$ -	\$ 5.86
SURPLUS (DEFICIT)	\$ (1.80)	\$ (1.35)	\$ -	\$ -	\$ (1.58)

TOTAL PARTICIPANTS	60	60			60
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2016
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 962,747	\$ 992,085	\$ -	\$ -	\$ 1,954,832
COBRA	\$ 1,168	\$ 1,168	\$ -	\$ -	\$ 2,336
SELF PAY	\$ 595	\$ 815	\$ -	\$ -	\$ 1,410
RETIREE SELF PAY	\$ 98,844	\$ 100,639	\$ -	\$ -	\$ 199,483

TOTAL INCOME	\$ 1,063,354	\$ 1,094,707	\$ -	\$ -	\$ 2,158,061
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 18,619	\$ 37,231	\$ -	\$ -	\$ 55,850
CIGNA	\$ 33,865	\$ 26,230	\$ -	\$ -	\$ 60,095
DENTAL	\$ 32,507	\$ 31,178	\$ -	\$ -	\$ 63,685
DISABILITY	\$ 17,947	\$ 31,879	\$ -	\$ -	\$ 49,826
DRUG	\$ 359,549	\$ 321,457	\$ -	\$ -	\$ 681,006
LIFE/AD&D	\$ 9,885	\$ 9,480	\$ -	\$ -	\$ 19,365
MEDICAL	\$ 841,870	\$ 827,116	\$ -	\$ -	\$ 1,668,986
OPTICAL	\$ 3,892	\$ 5,906	\$ -	\$ -	\$ 9,798
RETIREES	\$ 682,570	\$ 689,706	\$ -	\$ -	\$ 1,372,276
SUBTOTAL	\$ 2,000,704	\$ 1,980,183	\$ -	\$ -	\$ 3,980,887

OPERATING EXPENSES					
ADMINISTRATION	\$ 25,749	\$ 25,314	\$ -	\$ -	\$ 51,063
MISCELLANEOUS	\$ 79,106	\$ 78,838	\$ -	\$ -	\$ 157,944
SUBTOTAL	\$ 104,855	\$ 104,152	\$ -	\$ -	\$ 209,007

TOTAL EXPENSE	\$ 2,105,559	\$ 2,084,335	\$ -	\$ -	\$ 4,189,894
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SURPLUS (DEFICIT)	\$ (1,042,205)	\$ (989,628)	\$ -	\$ -	\$ (2,031,833)
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	AVERAGE				
AVG HOURLY INCOME	\$ 6.88	\$ 6.96	\$ -	\$ -	\$ 6.92
AVG HOURLY EXPENSE	\$ 13.62	\$ 13.26	\$ -	\$ -	\$ 13.44
SURPLUS (DEFICIT)	\$ (6.74)	\$ (6.30)	\$ -	\$ -	\$ (6.52)

TOTAL PARTICIPANTS	383	372			378
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RETIREE HMO PARTICIPANTS	41	41			41
RETIREE DRUG PARTICIPANTS	385	382			384

2016
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2016	SECOND 2016	THIRD 2016	FOURTH 2016	TOTAL
CONTRIBUTIONS	\$ 1,180,526	\$ 1,217,771	\$ -	\$ -	\$ 2,398,297
INTEREST & DIVIDENDS	\$ 73,428	\$ 74,693	\$ -	\$ -	\$ 148,121
MISCELLANEOUS INCOME	\$ 400	\$ -	\$ -	\$ -	\$ 400

TOTAL INCOME	\$ 1,254,354	\$ 1,292,464	\$ -	\$ -	\$ 2,546,818
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 18,619	\$ 37,231	\$ -	\$ -	\$ 55,850
CIGNA	\$ 33,865	\$ 26,230	\$ -	\$ -	\$ 60,095
DENTAL	\$ 37,524	\$ 36,168	\$ -	\$ -	\$ 73,692
DISABILITY	\$ 17,947	\$ 32,164	\$ -	\$ -	\$ 50,111
DRUG	\$ 359,549	\$ 321,457	\$ -	\$ -	\$ 681,006
LIFE/AD&D	\$ 10,076	\$ 9,670	\$ -	\$ -	\$ 19,746
MEDICAL	\$ 841,870	\$ 827,116	\$ -	\$ -	\$ 1,668,986
OPTICAL	\$ 4,486	\$ 6,486	\$ -	\$ -	\$ 10,972
OC HMO	\$ 144,838	\$ 139,556	\$ -	\$ -	\$ 284,394
RETIREEES	\$ 682,570	\$ 689,706	\$ -	\$ -	\$ 1,372,276
SUBTOTAL	\$ 2,151,344	\$ 2,125,784	\$ -	\$ -	\$ 4,277,128

OPERATING EXPENSES					
ADMINISTRATION	\$ 29,264	\$ 28,870	\$ -	\$ -	\$ 58,134
MISCELLANEOUS	\$ 91,494	\$ 91,555	\$ -	\$ -	\$ 183,049
SUBTOTAL	\$ 120,758	\$ 120,425	\$ -	\$ -	\$ 241,183

TOTAL EXPENSE	\$ 2,272,102	\$ 2,246,209	\$ -	\$ -	\$ 4,518,311
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SURPLUS (DEFICIT)	\$ (1,017,748)	\$ (953,745)	\$ -	\$ -	\$ (1,971,493)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.89	\$ 6.95	\$ -	\$ -	\$ 6.92
AVG HOURLY EXPENSE	\$ 12.49	\$ 12.08	\$ -	\$ -	\$ 12.29
SURPLUS (DEFICIT)	\$ (5.60)	\$ (5.13)	\$ -	\$ -	\$ (5.37)

TOTAL PARTICIPANTS	443	432	0	0	438
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FUND RESERVE	\$ 8,926,275	\$ 7,932,858			
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2015
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2015	SECOND 2015	THIRD 2015	FOURTH 2015	TOTAL
CONTRIBUTIONS	\$ 119,089	\$ 130,602	\$ 123,745	\$ 115,518	\$ 488,954
COBRA	\$ 3,436	\$ 2,577	\$ 2,577	\$ 2,577	\$ 11,167
SELF PAY	\$ -	\$ -	\$ -	\$ -	\$ -

TOTAL INCOME	\$ 122,525	\$ 133,179	\$ 126,322	\$ 118,095	\$ 500,121
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BENEFIT EXPENSES					
DENTAL	\$ 4,658	\$ 4,576	\$ 4,632	\$ 4,990	\$ 18,856
DISABILITY	\$ -	\$ -	\$ -	\$ -	\$ -
LIFE/AD&D	\$ 177	\$ 173	\$ 177	\$ 190	\$ 717
OPTICAL	\$ 558	\$ -	\$ 1,692	\$ 826	\$ 3,076
OC HMO	\$ 125,623	\$ 124,163	\$ 127,629	\$ 151,627	\$ 529,042
SUBTOTAL	\$ 131,016	\$ 128,912	\$ 134,130	\$ 157,633	\$ 551,691

OPERATING EXPENSES					
ADMINISTRATION	\$ 3,344	\$ 3,624	\$ 3,654	\$ 3,509	\$ 14,131
MISCELLANEOUS	\$ 11,069	\$ 4,522	\$ 14,623	\$ 13,136	\$ 43,350
SUBTOTAL	\$ 14,413	\$ 8,146	\$ 18,277	\$ 16,645	\$ 57,481

TOTAL EXPENSE	\$ 145,429	\$ 137,058	\$ 152,407	\$ 174,278	\$ 609,172
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SURPLUS (DEFICIT)	\$ (22,904)	\$ (3,879)	\$ (26,085)	\$ (56,183)	\$ (109,051)
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	AVERAGE				
AVG HOURLY INCOME	\$ 4.40	\$ 4.36	\$ 4.37	\$ 4.38	\$ 4.38
AVG HOURLY EXPENSE	\$ 5.23	\$ 4.49	\$ 5.27	\$ 6.46	\$ 5.36
SURPLUS (DEFICIT)	\$ (0.83)	\$ (0.13)	\$ (0.90)	\$ (2.08)	\$ (0.98)

TOTAL PARTICIPANTS	61	66	66	63	64
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2015
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2015	SECOND 2015	THIRD 2015	FOURTH 2015	TOTAL
CONTRIBUTIONS	\$ 993,766	\$ 1,026,187	\$ 978,720	\$ 984,017	\$ 3,982,690
COBRA	\$ -	\$ -	\$ -	\$ -	\$ -
SELF PAY	\$ -	\$ 1,782	\$ 1,782	\$ 186	\$ 3,750
RETIREE SELF PAY	\$ 125,354	\$ 116,907	\$ 111,769	\$ 104,895	\$ 458,925

TOTAL INCOME	\$ 1,119,120	\$ 1,144,876	\$ 1,092,271	\$ 1,089,098	\$ 4,445,365
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 10,352	\$ 11,380	\$ 8,423	\$ 10,705	\$ 40,860
CIGNA	\$ 34,677	\$ 27,110	\$ 27,338	\$ 27,310	\$ 116,435
DENTAL	\$ 33,405	\$ 31,271	\$ 32,910	\$ 32,724	\$ 130,310
DISABILITY	\$ 10,778	\$ 17,307	\$ 19,743	\$ 22,327	\$ 70,155
DRUG	\$ 346,210	\$ 548,233	\$ 475,057	\$ 317,773	\$ 1,687,273
LIFE/AD&D	\$ 10,158	\$ 9,536	\$ 10,628	\$ 9,950	\$ 40,272
MEDICAL	\$ 683,250	\$ 894,943	\$ 1,057,830	\$ 634,584	\$ 3,270,607
OPTICAL	\$ 8,825	\$ -	\$ 13,781	\$ 8,373	\$ 30,979
RETIREES	\$ 641,778	\$ 619,067	\$ 649,454	\$ 509,271	\$ 2,419,570
SUBTOTAL	\$ 1,779,433	\$ 2,158,847	\$ 2,295,164	\$ 1,573,017	\$ 7,806,461

OPERATING EXPENSES					
ADMINISTRATION	\$ 25,958	\$ 25,583	\$ 25,304	\$ 24,920	\$ 101,765
MISCELLANEOUS	\$ 74,941	\$ 27,826	\$ 88,209	\$ 81,302	\$ 272,278
SUBTOTAL	\$ 100,899	\$ 53,409	\$ 113,513	\$ 106,222	\$ 374,043

TOTAL EXPENSE	\$ 1,880,332	\$ 2,212,256	\$ 2,408,677	\$ 1,679,239	\$ 8,180,504
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SURPLUS (DEFICIT)	\$ (761,212)	\$ (1,067,380)	\$ (1,316,406)	\$ (590,141)	\$ (3,735,139)
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	AVERAGE				
AVG HOURLY INCOME	\$ 6.69	\$ 6.71	\$ 6.89	\$ 6.85	\$ 6.79
AVG HOURLY EXPENSE	\$ 11.24	\$ 12.96	\$ 15.20	\$ 10.56	\$ 12.49
SURPLUS (DEFICIT)	\$ (4.55)	\$ (6.25)	\$ (8.31)	\$ (3.71)	\$ (5.70)

TOTAL PARTICIPANTS	413	406	398	390	402
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RETIREE HMO PARTICIPANTS	54	50	49	44	49
RETIREE DRUG PARTICIPANTS	375	380	382	386	381

2015
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2015	SECOND 2015	THIRD 2015	FOURTH 2015	TOTAL
CONTRIBUTIONS	\$ 1,241,645	\$ 1,278,055	\$ 1,218,593	\$ 1,207,193	\$ 4,945,486
INTEREST & DIVIDENDS	\$ 123,239	\$ 112,978	\$ 104,311	\$ 86,758	\$ 427,286
MISCELLANEOUS INCOME ¹	\$ -	\$ 5,511	\$ -	\$ 47,511	\$ 53,022

TOTAL INCOME	\$ 1,364,884	\$ 1,396,544	\$ 1,322,904	\$ 1,341,462	\$ 5,425,794
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 10,352	\$ 11,380	\$ 8,423	\$ 10,705	\$ 40,860
CIGNA	\$ 34,677	\$ 27,110	\$ 27,338	\$ 27,310	\$ 116,435
DENTAL	\$ 38,063	\$ 35,847	\$ 37,542	\$ 37,714	\$ 149,166
DISABILITY	\$ 10,778	\$ 17,307	\$ 19,743	\$ 22,327	\$ 70,155
DRUG	\$ 346,210	\$ 548,233	\$ 475,057	\$ 317,773	\$ 1,687,273
LIFE/AD&D	\$ 10,335	\$ 9,709	\$ 10,805	\$ 10,140	\$ 40,989
MEDICAL	\$ 683,250	\$ 894,943	\$ 1,057,830	\$ 634,584	\$ 3,270,607
OPTICAL	\$ 9,383	\$ -	\$ 15,473	\$ 9,199	\$ 34,055
OC HMO	\$ 125,623	\$ 124,163	\$ 127,629	\$ 151,627	\$ 529,042
RETIREES	\$ 641,778	\$ 619,067	\$ 649,454	\$ 509,271	\$ 2,419,570
SUBTOTAL	\$ 1,910,449	\$ 2,287,759	\$ 2,429,294	\$ 1,730,650	\$ 8,358,152

OPERATING EXPENSES					
ADMINISTRATION	\$ 29,302	\$ 29,207	\$ 28,958	\$ 28,429	\$ 115,896
MISCELLANEOUS	\$ 86,010	\$ 32,348	\$ 102,832	\$ 94,438	\$ 315,628
SUBTOTAL	\$ 115,312	\$ 61,555	\$ 131,790	\$ 122,867	\$ 431,524

TOTAL EXPENSE	\$ 2,025,761	\$ 2,349,314	\$ 2,561,084	\$ 1,853,517	\$ 8,789,676
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SURPLUS (DEFICIT)	\$ (660,877)	\$ (952,770)	\$ (1,238,180)	\$ (512,055)	\$ (3,363,882)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.99	\$ 6.94	\$ 7.06	\$ 7.21	\$ 7.05
AVG HOURLY EXPENSE	\$ 10.38	\$ 11.68	\$ 13.67	\$ 9.96	\$ 11.42
SURPLUS (DEFICIT)	\$ (3.39)	\$ (4.74)	\$ (6.61)	\$ (2.75)	\$ (4.37)

TOTAL PARTICIPANTS	474	472	464	453	466
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FUND RESERVE	\$ 12,875,927	\$ 11,736,262	\$ 10,220,473	\$ 9,863,940	
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¹ 2014 Medical Loss Ratio rebate

SECOND QUARTER 2016 CONTRACT INFORMATION

COMPANY	PLAN	CURRENT RATES	CURRENT RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
ADAMS BURCH	C	\$4.28	08-01-11	TBD	06-30-18
EIGHT O'CLOCK COFFEE	E	\$6.24	02-05-16	02-05-17	07-17-21
GIANT RECYCLING	E	\$6.24	07-01-15	07-01-16	06-23-18
GIANT WAREHOUSE	E	\$6.55	06-01-16	06-01-17	05-14-22
UNION LOCAL 730	E	\$6.55	06-01-16	06-01-17	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	E	\$6.24	11-01-15	TBD	11-01-18

HEALTH AND WELFARE
DELINQUENCY REPORT
As of June 30, 2016

NO DELINQUENCIES

Fund Reserve

Months of Available Fund Reserve			
Expenses			
	Jun-16		\$ 2,246,209.00
	Jan - Dec 2015		\$ 8,789,676.00
	Total		\$ 11,035,885.00
	Per Month		\$ 613,104.72
Fund Reserve			
	Mar-16		\$ 7,932,858.00
	Months of Reserve		12.9

Projected Hourly Contribution - Future Expenses Based on Most Recent 12 Month Data (Jun 2016 - May 2017)

Class C	\$	5.89
Class E	\$	13.89